

Hedge Fund Reading List

Behavioral Finance/Psychology

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| Cialdini, Robert | <u>Influence: The Psychology of Persuasion</u> |
| Claxton, Guy | <u>Hare Brain, Tortoise Mind</u> |
| Gilovich & Belsky | <u>Why Smart People Make Big Money Mistakes</u> |
| Gilovich, Thomas | <u>How We Know What Isn't So</u> |
| Haugen, Robert | <u>The Inefficient Stock Market</u> |
| Klarman, Seth | <u>Margin of Safety: Risk-Averse Investing Strategies for the Thoughtful Investor</u> |
| Nofsinger, John | <u>Investment Madness</u> |
| Plous, Scott | <u>The Psychology and Judgment of Decision Making</u> |
| Pring, Martin | <u>Investment Psychology Explained: Classic Strategies to Beat the Market</u> |
| Russo, J. | <u>Decision Traps: 10 Barriers to Brilliant Decision Making</u> |
| Shefrin, Hersh | <u>Beyond Greed and Fear</u> |
| Smith, Adam | <u>The Money Game</u> |
| Tobias & McKay | <u>Extraordinary Popular Delusions and the Madness of Crowds</u> |
| Whitman, Martin | <u>The Aggressive Conservative Investor</u> |
| Wilson, Tim | <u>Stranger To Ourselves: The Adaptive Unconscious</u> |
| Wright, Robert | <u>The Moral Animal: Why We Are the Way We Are</u> |

Economics

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| Baumohl, Benjamin | <u>The Secrets of Economic Indicators: Hidden Clues to Future Economic Trends and Investment Opportunities</u> |
| Friedman, Milton | <u>Capitalism and Freedom</u> |
| Friedman, Thomas | <u>The Lexus and the Olive Tree</u> |
| Graham, Benjamin | <u>The Interpretation of Financial Statements</u> |
| Hazlitt, Henry | <u>Economics in One Lesson</u> |
| O'Rourke, PJ | <u>Eat the Rich</u> |
| Schumpeter, Joseph | <u>Capitalism, Socialism, and Democracy</u> |
| Williams, John Burr | <u>The Theory of Investment Value</u> |

Historical/Biographical

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| Baruch, Bernard | <u>Baruch: My Own Story</u> |
| Bernstein, Peter | <u>Against the Gods: The Remarkable Story of Risk</u> |
| Biggs, Barton | <u>Hedgehogging</u> |
| Bogle, John | <u>John Bogle On Investing: The First 50 Years</u> |
| Brooks, John | <u>Go-Go Years: Drama and Crashing Finale of Wall Street's Bullish 60s</u> |
| Bruner, Robert | <u>The Panic of 1907: Lessons Learned from the Market's Perfect Storm</u> |
| Burton, Katherine | <u>Hedge Hunters: Hedge Fund Masters on the Rewards, the Risk, and the Reckoning</u> |
| Byrne, John | <u>Chainsaw: The Notorious Career of Al Dunlap</u> |
| Chancellor, Edward | <u>Devil Take the Hindmost: A History of Financial Speculation</u> |
| Cunningham, Lawrence | <u>The Essays of Warren Buffett: Lessons for Corporate America</u> |
| Ellis & Vertin | <u>Classic II: Another Investor's Anthology</u> |
| Garber, Peter | <u>Famous First Bubbles</u> |
| Giesst, Charles | <u>Wall Street: A History</u> |
| Gordon, John S. | <u>The Great Game</u> |
| Homer, Sidney | <u>A History of Interest Rates, 4th Edition</u> |
| Lefevre, Edwin | <u>Reminiscences of a Stock Operator</u> |
| Lowe, Janet | <u>Damn Right – Behind the Scenes with Berkshire Billionaire Charlie Munger</u> |
| Lowenstein, Roger | <u>Buffet: The making of an American Capitalist</u> |
| Mehrling, Perry | <u>Fisher Black and the Revolutionary Idea of Finance</u> |
| Middleton, Timothy | <u>The Bond King: Investment Secrets from PIMCO's Bill Gross</u> |
| Schwager, Jack | <u>Market Wizards: Interviews with Top Traders</u> |
| Schwager, Jack | <u>The New Market Wizards: Conversations with America's Top Traders</u> |
| Schwed, Fred | <u>Where Are the Customers' Yachts?</u> |
| Soros, George | <u>Soros on Soros: Staying Ahead of the Curve</u> |
| Steinhardt, Michael | <u>No Bull: My Life In and Out of Markets</u> |
| Strachman, Daniel | <u>Julian Robertson: A Tiger in the Land of Bulls and Bears</u> |
| Train, John | <u>The Money Masters</u> |
| Train, John | <u>The New Money Masters</u> |

Analysis/Strategy

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| Anson, Mark J.P. | <u>The Handbook of Alternative Assets</u> |
| Arnold, Glen | <u>Valuegrowth Investing</u> |
| Bernstein, Peter | <u>Against the Gods: The Remarkable Story of Risk</u> |
| Bernstein, Peter | <u>Capital Ideas: Improbable Origins of Modern Wall Street</u> |
| Bernstein, William | <u>The Four Pillars of Investing: Lessons for Building a Winning Portfolio</u> |
| Carret, Philip | <u>The Art of Speculation</u> |
| Christensen, Clayton | <u>Innovator's Dilemma: When New Technologies Cause Failure</u> |
| Collins & Porras | <u>Built to Last: Successful Habits of Visionary Companies</u> |
| Dreman, David | <u>Contrarian Investment Strategies in the Next Generation</u> |
| Drobny, Steven | <u>Inside the House of Money: Top Hedge Fund Traders on Profiting in the Global Markets</u> |
| Dubil, Robert | <u>An Arbitrage Guide to Financial Markets</u> |
| Ellis, Charles | <u>Winning the Loser's Game: Timeless Strategies for Successful Investing</u> |
| Fabozzin & Asness | <u>Short Selling: Strategies, Risks and Rewards</u> |
| Fisher, Philip | <u>Common Stock and Uncommon Profits and Other Writings</u> |
| Foster & Kaplan | <u>Creative Destruction: Why Built to Last Underperforms the Market</u> |
| Graham, Benjamin | <u>Security Analysis</u> |
| Graham, Benjamin | <u>The Intelligent Investor: The Definitive Book of Value Investing</u> |
| Greenblatt, Joel | <u>You Can Be a Stock Market Genius: Uncover the Secret Hiding Places of Stock Market Profits</u> |
| Greenwald, Bruce | <u>Value Investing: From Graham to Buffet and Beyond</u> |
| Gross, William | <u>Bill Gross on Investing</u> |
| Hagstrom, Robert | <u>The Warren Buffett Way</u> |
| L'Habitant, Francois-Serge | <u>Hedge Funds: Myths and Limits</u> |
| Lynch, Peter | <u>One Up On Wall Street</u> |
| Malkiel, Burton | <u>A Random Walk Down Wall Street</u> |
| Moe, Michael | <u>Finding the Next Starbuck: How to Identify in the Hot Stocks of Tomorrow</u> |
| Mulford, Charles | <u>Creative Cash Flow Reporting</u> |
| Neff, John | <u>John Neff on Investing</u> |
| Nicholas, Joseph | <u>Market-Neutral Investing: Long/Short Hedge Fund Strategies</u> |
| O'Glove, Thornton | <u>Quality of Earnings</u> |
| O'Neill, William | <u>How to Make Money Selling Stocks Short</u> |
| Porter, Michael | <u>Competitive Advantage</u> |
| Rogers, Jim | <u>A Bull in China: Investing Profitably in the World's Greatest Market</u> |
| Rogers, Jim | <u>Hot Commodities: How Anyone Can Invest Profitably in the World's Best Market</u> |
| Rosenberg, Hilary | <u>The Vulture Investors</u> |
| Schilit, Howard | <u>Financial Shenanigans: How to Detect Accounting Gimmicks</u> |
| Siegel, Jeremy | <u>Stocks For the Long Run</u> |
| Soros, George | <u>Alchemy of Finance</u> |
| Staley, Kathryn | <u>The Art of Short Selling</u> |
| Stefanini, Filippo | <u>Investment Strategies of Hedge Funds</u> |
| Stokes, Eric | <u>Market Neutral Investing: Build Consistent Low-Risk Profits by Creating Your Own Hedged Portfolio</u> |
| Tier, Mark | <u>The Winning Investment Habits of Warren Buffet & George Soros</u> |
| Weithers, Tim | <u>Foreign Exchange: A Practical Guide to the FX Markets</u> |
| Williams, John B. | <u>Theory of Investment Value</u> |

Other

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| Carnegie, Dale | <u>How To Win Friends and Influence People</u> |
| Goodspeed, Bennett | <u>The Tao Jones Averages</u> |
| Hoff, Benjamin | <u>The Tao of Pooh</u> |
| Hoff, Benjamin | <u>The Te of Piglet</u> |
| Mackay, Charles | <u>Extraordinary Popular Delusions & the Madness of Crowds</u> |
| Rand, Ayn | <u>Atlas Shrugged</u> |
| Taleb, Nassim Nicholas | <u>Foiled By Randomness</u> |
| Taleb, Nassim Nicholas | <u>The Black Swan: The Impact of the Highly Improbable</u> |
| Wright, Robert | <u>Nonzero: The Logic of Human Destiny</u> |