

MCINTIRE INVESTMENT INSTITUTE

AT THE UNIVERSITY OF VIRGINIA



Disruptive Technologies

Presented by Ryan Rechkemmer | October 17th, 2013



DISRUPTIVE TECHNOLOGIES

“Advances that will transform life, business, and the global economy”

McKinsey Global Institute’s Criteria

- The technology is rapidly advancing or experiencing breakthroughs
- The potential scope of impact is broad
- Significant economic value could be affected
- Economic impact is potentially disruptive

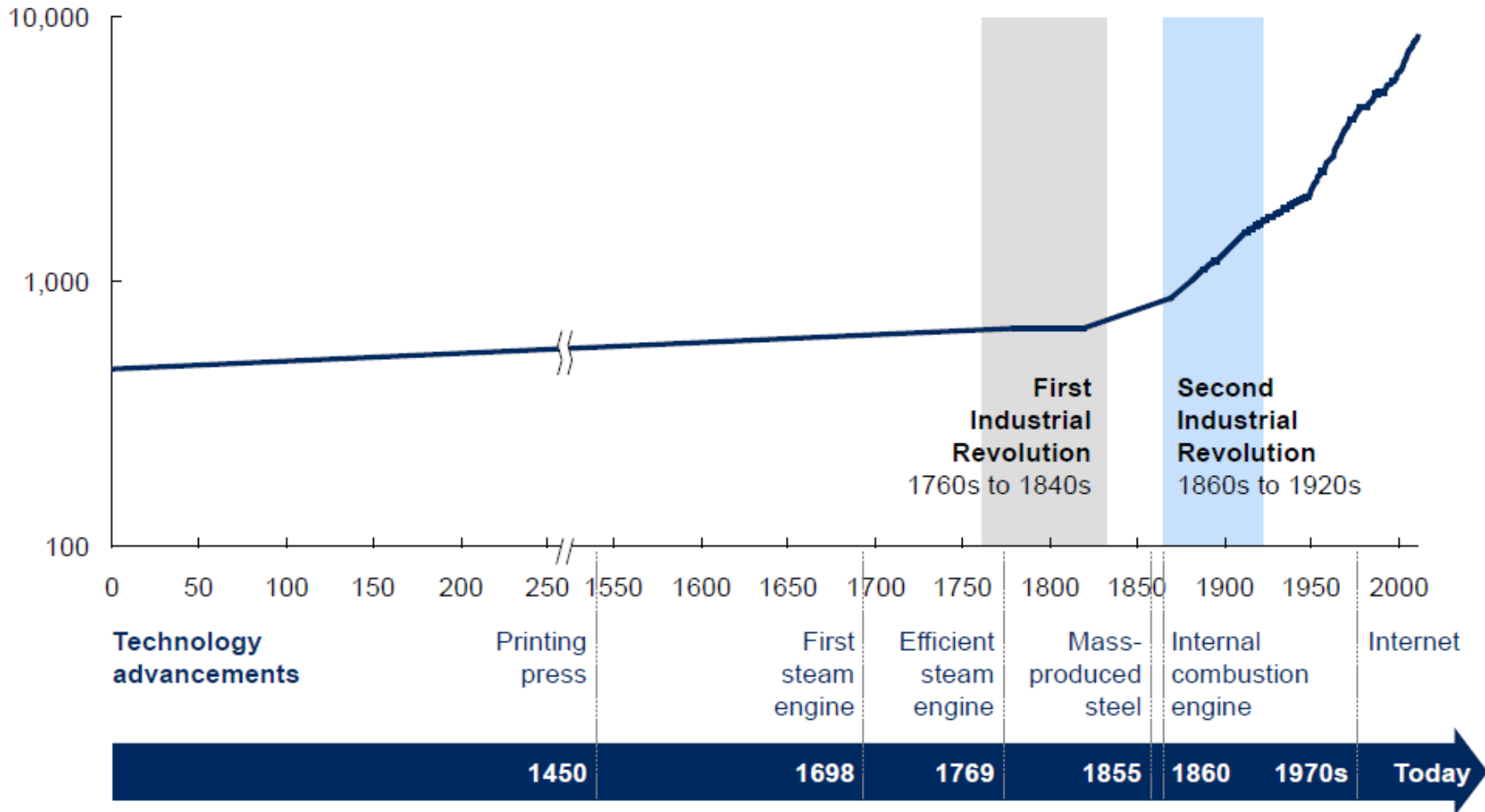
General Observations

- “Creative disruption” alters the economics of an industry
- Societal challenges accompany the “next big thing”

HISTORICAL PRECEDENT

Estimated global GDP per capita

\$



SOURCE: Angus Maddison, "Statistics on World Population, GDP and Per Capita GDP, 1–2008 AD"; McKinsey Global Institute analysis



CASE STUDY



- Focused on preserving its leadership in the photographic film market
- Developed and marketed “film-based digital imaging”
- Underestimated competition from Fujifilm
- Made unrelated acquisitions to diversify its business
- Belatedly transitioned to digital photography



- Filed for Chapter 11 bankruptcy in January 2012

12 POTENTIALLY DISRUPTIVE TECHNOLOGIES



Mobile Internet



Advanced oil and gas exploration and recovery



Automation of knowledge work



3D printing



Internet of Things



Next-generation genomics



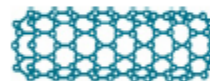
Cloud technology



Energy storage



Advanced robotics



Advanced materials



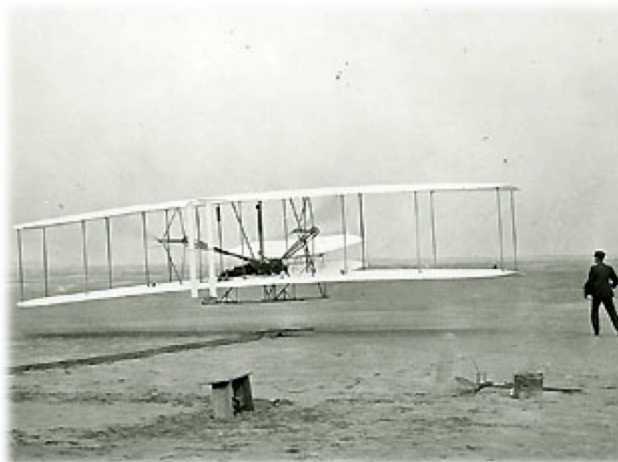
Autonomous and near-autonomous vehicles



Renewable energy

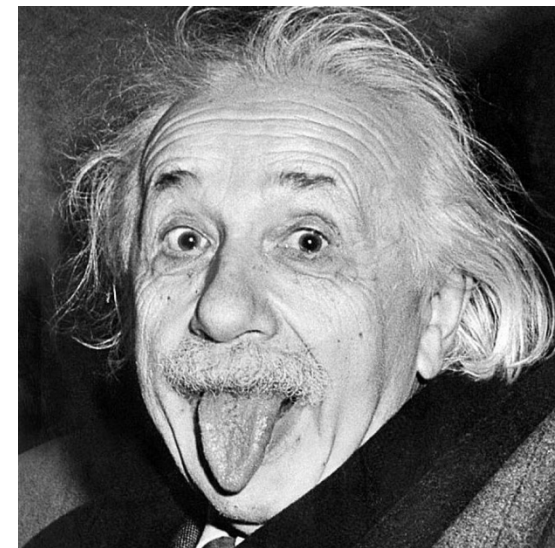
UNDERESTIMATED DISRUPTIVE TECHNOLOGIES

"The desktop computer industry is dead. Innovation has virtually ceased. Microsoft dominates with very little innovation. That's over. Apple lost."
– Steve Jobs, 1996

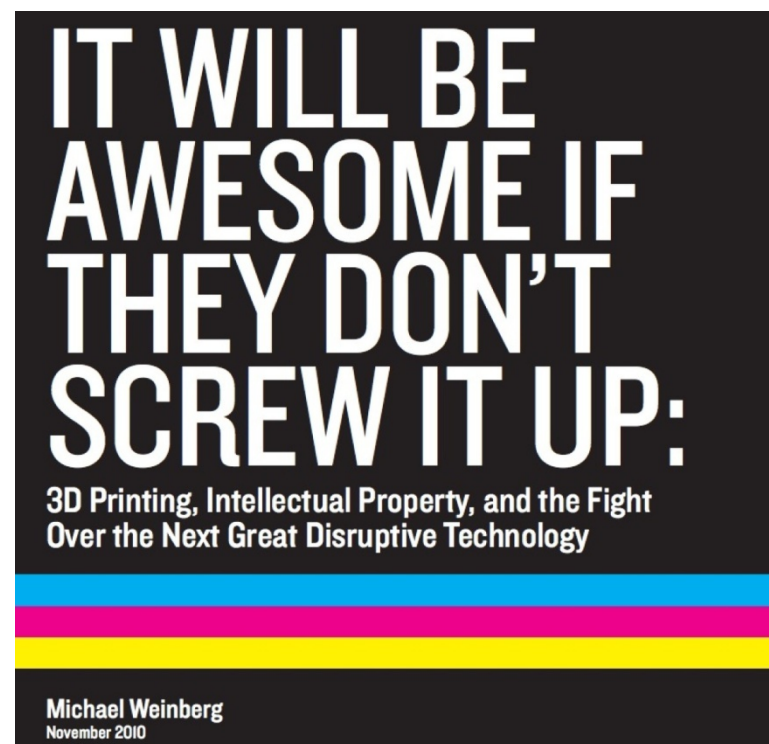


"Not within a thousand years will man ever fly!"
– Wilbur Wright, 1901

"There is not the slightest indication that nuclear energy will ever be obtainable. It would mean that the atom would have to be shattered at will."
– Albert Einstein



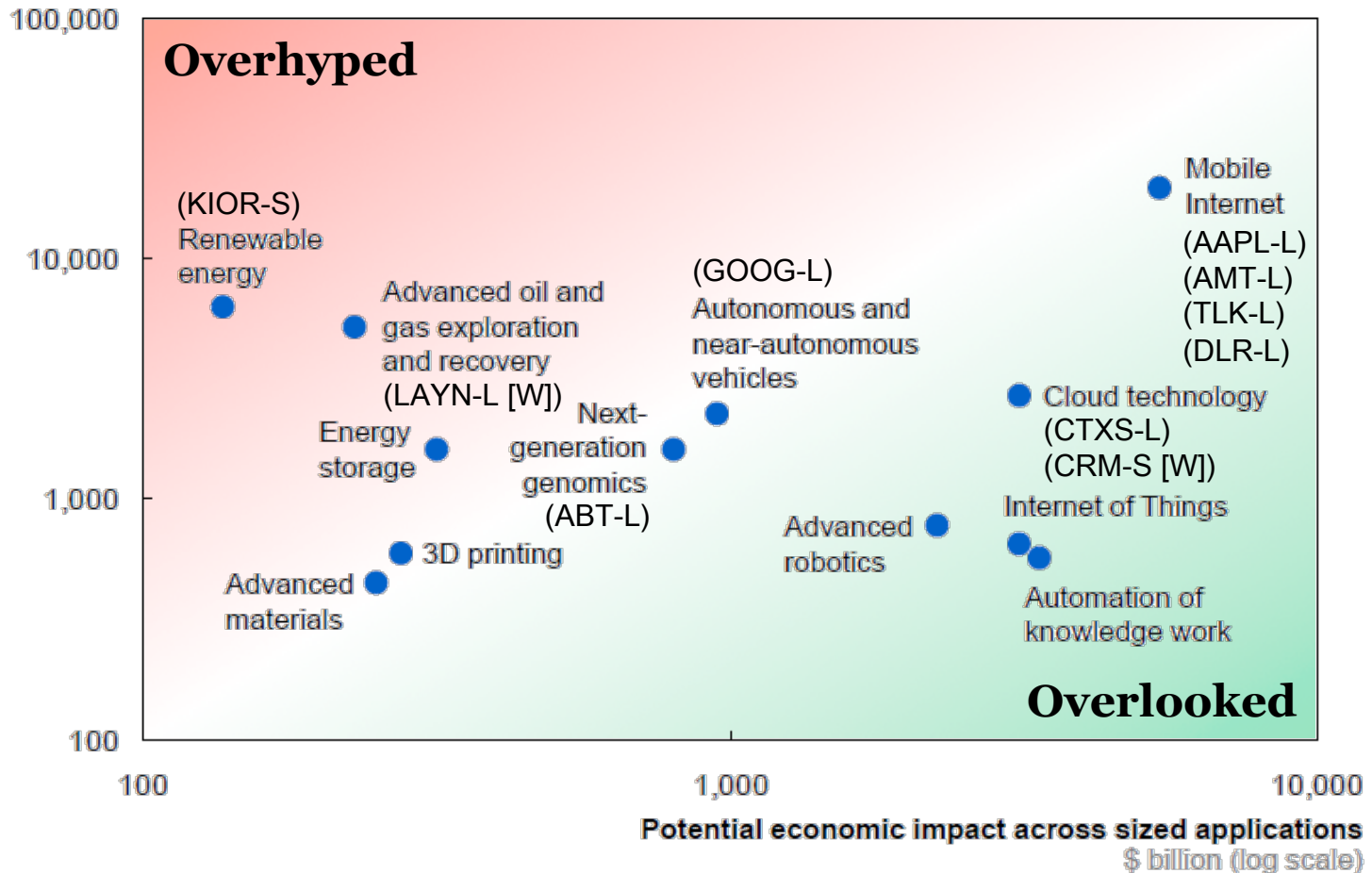
“Nuclear powered vacuum cleaners will probably be a reality within 10 years.” —Alex Lewyt, quoted in the New York Times, June 10th, 1955



TOO MUCH OR TOO LITTLE ATTENTION

Media attention

Number of relevant articles in major general interest and business publications over 1 year (log scale)



NOTE: Estimates of potential economic impact are for only some applications and is not a comprehensive estimate of total potential impact. Estimates include consumer surplus and cannot be related to potential company revenue, market size, or GDP impact. We do not size possible surplus shifts among companies and industries, or between companies and consumers. These estimates are not risk- or probability-adjusted.

SOURCE: Factiva; McKinsey Global Institute analysis



OTHER TECHNOLOGIES OF INTEREST

Runner-Ups

- Next-generation nuclear (fission)
- Fusion power
- Carbon sequestration
- Advanced water purification
- Quantum computing

Honorable Mentions

- Private space flight
- OLED / LED lighting
- Wireless charging
- Flexible displays
- 3D and volumetric displays

GROUP BREAKOUT ACTIVITY

Task

1. Select a disruptive technology
2. Meet the corresponding Manager or Associate to form a group (see below)
3. Research and discuss the investment implications of your technology

Disruptive Technology	Group Leader
3D printing	Ajay
Advanced materials	Ryan R.
Advanced oil and gas exploration and recovery	Chase
Advanced robotics	Joe
Automation of knowledge work	Alvin
Autonomous and near-autonomous vehicles	Rahul
Cloud technology	Kevin
Energy storage	Max
Internet of Things	Selena
Mobile Internet	Harrison
Next-generation genomics	Jessica
Renewable energy	Mitchell



12 POTENTIALLY DISRUPTIVE TECHNOLOGIES



Mobile Internet

Increasingly inexpensive and capable mobile computing devices and Internet connectivity



Automation of knowledge work

Intelligent software systems that can perform knowledge work tasks involving unstructured commands and subtle judgments



Internet of Things

Networks of low-cost sensors and actuators for data collection, monitoring, decision making, and process optimization



Cloud technology

Use of computer hardware and software resources delivered over a network or the Internet, often as a service



Advanced robotics

Increasingly capable robots with enhanced senses, dexterity, and intelligence used to automate tasks or augment humans



Autonomous and near-autonomous vehicles

Vehicles that can navigate and operate with reduced or no human intervention



Next-generation genomics

Fast, low-cost gene sequencing, advanced big data analytics, and synthetic biology ("writing" DNA)



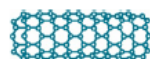
Energy storage

Devices or systems that store energy for later use, including batteries



3D printing

Additive manufacturing techniques to create objects by printing layers of material based on digital models



Advanced materials

Materials designed to have superior characteristics (e.g., strength, weight, conductivity) or functionality



Advanced oil and gas exploration and recovery







Exploration and recovery techniques that make extraction of unconventional oil and gas economical



Renewable energy

Generation of electricity from renewable sources with reduced harmful climate impact

SPEED, SCOPE, AND ECONOMIC VALUE AT STAKE







		Illustrative rates of technology improvement and diffusion	Illustrative groups, products, and resources that could be impacted ¹	Illustrative pools of economic value that could be impacted ¹
	Next-generation genomics	10 months Time to double sequencing speed per dollar 100x Increase in acreage of genetically modified crops, 1996–2012	26 million Annual deaths from cancer, cardio-vascular disease, or Type 2 diabetes 2.5 billion People employed in agriculture	\$6.5 trillion Global health-care costs \$1.1 trillion Global value of wheat, rice, maize, soy, and barley
	Energy storage	40% Price decline for a lithium-ion battery pack in an electric vehicle since 2009	1 billion Cars and trucks globally 1.2 billion People without access to electricity	\$2.5 trillion Revenue from global consumption of gasoline and diesel \$100 billion Estimated value of electricity for households currently without access
	3D printing	90% Lower price for a home 3D printer vs. 4 years ago 4x Increase in additive manufacturing revenues in past 10 years	320 million Manufacturing workers, 12% of global workforce 8 billion Annual number of toys manufactured globally	\$11 trillion Global manufacturing GDP \$85 billion Revenue from global toy sales
	Advanced materials	\$1,000 vs. \$50 Difference in price of 1 gram of nanotubes over 10 years 115x Strength-to-weight ratio of carbon nanotubes vs. steel	7.6 million tons Annual global silicon consumption 45,000 metric tons Annual global carbon fiber consumption	\$1.2 trillion Revenue from global semiconductor sales \$4 billion Revenue from global carbon fiber sales
	Advanced oil and gas exploration and recovery	3x Increase in efficiency of US gas wells, 2007–11 2x Increase in efficiency of US oil wells, 2007–11	22 billion Barrels of oil equivalent in natural gas produced globally 30 billion Barrels of crude oil produced globally	\$800 billion Revenue from global sales of natural gas \$3.4 trillion Revenue from global sales of crude oil
	Renewable energy	85% Lower price for a solar photovoltaic cell per watt since 2000 19x Growth in solar photovoltaic and wind generation capacity since 2000	21,000 TWh Annual global electricity consumption 13 billion tons Annual CO ₂ emissions from electricity generation, more than from all cars, trucks, and planes	\$3.5 trillion Value of global electricity consumption \$80 billion Value of global carbon market transactions

¹ Not comprehensive; indicative groups, products, and resources only.

² For CDC-7600, considered the world's fastest computer from 1969 to 1975; equivalent to \$32 million in 2013 at an average inflation rate of 4.3% per year since launch in 1969.

³ Baxter is a general-purpose basic manufacturing robot developed by startup Rethink Robotics.

SOURCE: McKinsey Global Institute analysis

		Illustrative rates of technology improvement and diffusion	Illustrative groups, products, and resources that could be impacted ¹	Illustrative pools of economic value that could be impacted ¹
	Mobile Internet	\$5 million vs. \$400² Price of the fastest supercomputer in 1975 vs. that of an iPhone 4 today, equal in performance (MFLOPS) 6x Growth in sales of smartphones and tablets since launch of iPhone in 2007	4.3 billion People remaining to be connected to the Internet, potentially through mobile Internet 1 billion Transaction and interaction workers, nearly 40% of global workforce	\$1.7 trillion GDP related to the Internet \$25 trillion Interaction and transaction worker employment costs, 70% of global employment costs
	Automation of knowledge work	100x Increase in computing power from IBM's Deep Blue (chess champion in 1997) to Watson (Jeopardy winner in 2011) 400+ million Increase in number of users of intelligent digital assistants like Siri and Google Now in last 5 years	230+ million Knowledge workers, 9% of global workforce 1.1 billion Smartphone users, with potential to use automated digital assistance apps	\$9+ trillion Knowledge worker employment costs, 27% of global employment costs
	Internet of Things	300% Increase in connected machine-to-machine devices over past 5 years 80–90% Price decline in MEMS (microelectromechanical systems) sensors in last 5 years	1 trillion Things that could be connected to the Internet across industries such as manufacturing, health care, and mining 100 million Global machine to machine (M2M) device connections across sectors like transportation, security, health care, and utilities	\$36 trillion Operating costs of key affected industries (manufacturing, health care, and mining)
	Cloud technology	18 months Time to double server performance per dollar 3x Monthly cost of owning a server vs. renting in the cloud	2 billion Global users of cloud-based email services like Gmail, Yahoo! and Hotmail 80% North American institutions hosting or planning to host critical applications on the cloud	\$1.7 trillion GDP related to the Internet \$3 trillion Enterprise IT spend
	Advanced robotics	75–85% Lower price for Baxter ³ than a typical industrial robot 170% Growth in sales of industrial robots, 2009–11	320 million Manufacturing workers, 12% of global workforce 250 million Annual major surgeries	\$6 trillion Manufacturing worker employment costs, 19% of global employment costs \$2–3 trillion Cost of major surgeries
	Autonomous and near-autonomous vehicles	7 Miles driven by top-performing driverless car in 2004 DARPA Grand Challenge along a 150-mile route 1,540 Miles cumulatively driven by cars competing in 2005 Grand Challenge 300,000+ Miles driven by Google's autonomous cars with only 1 accident (which was human-caused)	1 billion Cars and trucks globally 450,000 Civilian, military, and general aviation aircraft in the world	\$4 trillion Automobile industry revenues \$155 billion Revenue from sales of civilian, military, and general aviation aircraft